

News Release

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USAIG Enhances Safety Programs for Unmanned Aircraft Policyholders

New York, NY (April 28, 2020)...USAIG and the Unmanned Safety Institute (USI) have teamed up to enhance the utility of safety benefits made available to all Unmanned Aerial Systems (UAS) policyholders. The insurer's Performance Vector Unmanned initiative began in 2016 by affording each UAS policyholder the opportunity to obtain a package of safety-focused services during each policy year of coverage. Recognizing that the commercial UAS industry has evolved and operators' safety needs have diversified since that time, USAIG's latest update to Performance Vector Unmanned gives its UAS policyholders the ability to customize their annual safety benefit from an expanded list of offerings.

UAS policyholders that request enrollment into Performance Vector Unmanned now receive an annual allowance of SafetyPoints that can be used at USI's online marketplace to obtain training and safety-related products. This enables operators to focus their safety benefits on the specific goals and needs of their unique organizations. SafetyPoints can be used for direct purchases with USI or applied as a discount toward various USI product or services. Additionally, SafetyPoints can accumulate with USI and be held on-account for up to three years. Annual SafetyPoints allocations are based on the scope and complexity of the insurance coverages in effect and must be requested each policy year.

USI President Josh Olds commented, "USI is very proud of our participation in the USAIG Performance Vector Unmanned program, and we are excited to expand our offerings based on insight USAIG received from participating operators." Olds added, "USI breaks its offerings into three categories for organizations: Remote Pilot products, Organizational Stand-up services, and web-based software to facilitate operational management and risk mitigation. These can be as simple as Part 107 Prep Study Guides, to full-scale Flight Operations Management Systems. Our goal is to provide valuable options that are consistent with each operator's unique level of sophistication and evolution. We are there to provide them the resources they need, as they need them. These offerings are specifically selected to support USI's [Safety Ecosystem](#) for an organization operating unmanned technology."

“Feedback from our UAS policyholders showed a need for more autonomy and flexibility in their safety benefit,” said Andrew Spiegel, USAIG’s Senior Vice President of Underwriting. He continued, “The SafetyPoints solution USI co-developed with us makes a wide variety of training courses, safety products and services accessible through a trusted, world-class UAS safety leader. We’re excited to connect our UAS policyholders of all types with USI’s expertise through Performance Vector Unmanned, and proud to invest and partner in their safety programs.”

Underscoring USAIG’s long-term commitment to safety, the Performance Vector Unmanned benefit refreshes with each UAS insurance policy renewal. More information can be viewed at:

www.usaig.com > Safety tab > Performance Vector Unmanned ([click here](#) for direct link) or email safety@usaig.com.

About USAIG

United States Aircraft Insurance Group (USAIG) provides a full spectrum of coverage options for owners, operators, manufacturers and maintainers of corporate, private and commercial aircraft. In 1928, our founders – World War I pilots and businessmen David Beebe and Reed Chambers – saw the need for an insurance company that truly understood aviation. We remain a world aviation insurance leader delivering innovative, custom-tailored insurance products and services, including [Performance Vector Unmanned](#) which provides UAS policyholders annual access to a range of safety and loss control resources at no or reduced cost. United States Aviation Underwriters, Inc. manages USAIG, maintaining the industry’s largest network of underwriting and field claims offices. USAU’s wholly owned subsidiary, Toronto-based Canadian Aviation Insurance Managers manages the Canadian Aircraft Insurance Group insurance pool. USAIG is a subsidiary of General Re Corporation, a Berkshire Hathaway company. Follow us on Twitter @USAIG_CAIG, Facebook and LinkedIn. Or visit www.usaig.com.

About the Unmanned Safety Institute

The Unmanned Safety Institute (USI) is the industry’s most widely recognized leader in flight safety solutions for individuals, academia, and organizations focused on integrating and operating UAS for civil or commercial purposes. The Unmanned Safety Institute provides UAS flight safety training and certification to operational standards based on the adoption and modification of time-honored aviation safety practices. With more than 170 instructors and over 10,000 customers around the world, including several Fortune 500 enterprises, USI is the global leader in UAS training and certification, delivering the most highly-regarded training program of its kind. Programs include the Small UAS & Advanced Safety Certifications, Visual Line of Sight Systems Operations™ (VSO) and Professional Remote Operator™ (PRO) certifications and the [Unmanned Connect](#)™ workforce development initiative. USI’s training and certification programs are endorsed by major aviation insurance providers, incorporated into aviation association professional development programs, and have been evaluated and recommended for college credit by the American Council on Education. Discover more at www.UnmannedSafetyInstitute.org.